R M A (CAMBODIA) PLC. (Company No. 00001121) (Incorporated in Cambodia)

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

## CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

| CONTENTS  | Page    |
|---|---------|
| STATEMENT BY THE DIRECTORS                                      | 1       |
| CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION               | 2       |
| CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME             | 3 - 4   |
| CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY                | 5       |
| CONDENSED INTERIM STATEMENT OF CASH FLOWS                       | 6 - 7   |
| NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION            | 8 - 23  |
| REPORT ON THE REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION | 24 - 25 |

#### STATEMENT BY THE DIRECTORS

In the opinion of the Board of Directors, the accompanying condensed interim statement of financial position of R M A (Cambodia) Plc. as at 31 December 2023, and the related condensed interim statement of comprehensive income for the three-month and twelve-month periods then ended, condensed interim statement of changes in equity and condensed interim statement of cash flows for the twelve-month period then ended, and notes to the condensed interim financial information (collectively known as "Condensed Interim Financial Information") are presented fairly, in all material respects, in accordance with Cambodian International Accounting Standard 34, *Interim Financial Reporting.* 

Signed on behalf of the Board of Directors,

NGORN SAING DOM OF Chief Executive Officer C

Date: 13 FEB 2024

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2023

|                                  |       | Unau        | .2023<br>Idited | 31.12.2<br>Audi | ted         |
|----------------------------------|-------|-------------|-----------------|-----------------|-------------|
|                                  | Notes | USD         | KHR'000         | USD             | KHR'000     |
| ASSETS                           |       |             |                 |                 |             |
| Non-current assets               |       |             |                 |                 |             |
| Property, plant and equipment    | 5     | 18,765,631  | 76,657,603      | 13,293,524      | 54,729,438  |
| Right-of-use assets              |       | 26,793,822  | 109,452,763     | 3,118,448       | 12,838,650  |
| Deferred tax assets, net         |       | 2,418,267   | 9,878,621       | 2,976,274       | 12,253,320  |
| Investment in associate          |       | -           | -               | -               | -           |
| Other investment                 |       | 5,600,000   | 22,876,000      | 5,600,000       | 23,055,200  |
| Deposits                         | _     | 5,600,000   | 22,876,000      | -               |             |
| Total non-current assets         | _     | 59,177,720  | 241,740,987     | 24,988,246      | 102,876,608 |
|                                  |       |             |                 |                 |             |
| Current assets                   | -     | 450 004 044 | 045 405 400     | 405 700 000     |             |
| Inventories                      | 7     | 158,001,344 | 645,435,490     | 125,706,863     | 517,535,155 |
| Trade and other receivables      |       | 22,258,355  | 90,925,380      | 16,761,267      | 69,006,136  |
| Amounts due from related parties |       | 6,089,501   | 24,875,612      | 6,464,903       | 26,616,006  |
| Cash and bank balances           | 8 _   | 22,162,605  | 90,534,241      | 42,084,364      | 173,261,327 |
| Total current assets             | -     | 208,511,805 | 851,770,723     | 191,017,397     | 786,418,624 |
| TOTAL ASSETS                     | -     | 267,689,525 | 1,093,511,710   | 216,005,643     | 889,295,232 |
| LIABILITIES                      |       |             |                 |                 |             |
| Current liabilities              |       |             |                 |                 |             |
| Trade and other payables         |       | 9,188,683   | 37,535,770      | 10,483,195      | 43,159,314  |
| Provisions                       |       | -           | -               | 998,000         | 4,108,766   |
| Contract liabilities             | 9     | 4,703,692   | 19,214,582      | 13,518,449      | 55,655,455  |
| Amounts due to related parties   |       | 22,825,811  | 93,243,438      | 15,770,375      | 64,926,634  |
| Loans and borrowings             | 10    | 45,525,573  | 185,971,966     | 44,073,317      | 181,449,845 |
| Lease liabilities                | 6     | 885,296     | 3,616,434       | 1,174,018       | 4,833,432   |
| Current tax liabilities          | _     | 1,870,016   | 7,639,015       | 11,670,039      | 48,045,551  |
| Total current liabilities        | _     | 84,999,071  | 347,221,205     | 97,687,393      | 402,178,997 |
| Net current assets               | -     | 123,512,734 | 504,549,518     | 93,330,004      | 384,239,627 |
| Non-current liabilities          |       |             |                 |                 |             |
| Loans and borrowings             | 10    | 31,807,834  | 129,935,002     | 9,570,498       | 39,401,740  |
| Lease liabilities                | 6     | 26,794,012  | 109,453,539     | 2,383,215       | 9,811,696   |
| Total non-current liabilities    | · -   | 58,601,846  | 239,388,541     | 11,953,713      | 49,213,436  |
| TOTAL LIABILITIES                | -     | 143,600,917 | 586,609,746     | 109,641,106     | 451,392,433 |
| NET ASSETS                       | -     | 124,088,608 | 506,901,964     | 106,364,537     | 437,902,799 |
|                                  | -     | 124,000,000 | 500,501,504     | 100,004,001     | 401,302,133 |
| EQUITY                           |       |             |                 |                 |             |
| Share capital                    |       | 4,000,000   | 16,000,000      | 4,000,000       | 16,000,000  |
| Retained earnings                |       | 120,088,608 | 489,751,407     | 102,364,537     | 416,905,475 |
| Exchange differences             |       | -           | 1,150,557       | -               | 4,997,324   |
| TOTAL EQUITY                     | -     | 124,088,608 | 506,901,964     | 106,364,537     | 437,902,799 |

The Condensed Interim Statement of Financial Position should be read in conjunction with the audited financial statements for the year ended 31 December 2022 and the accompanying explanatory notes attached to this condensed interim financial information.

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

|   |       | Three-month period ended |               |                         |               |  |  |
|---|-------|--------------------------|---------------|-------------------------|---------------|--|--|
|   |       | 31.12.                   | 2023          | 31.12.2022<br>Unaudited |               |  |  |
|   |       | Unaud                    | dited         |                         |               |  |  |
|   | Notes | USD                      | KHR'000       | USD                     | KHR'000       |  |  |
| Revenues  | 11    | 76,535,651               | 315,250,346   | 162,392,127             | 670,517,092   |  |  |
| Cost of revenues  |       | (64,518,698)             | (265,752,517) | (130,531,060)           | (538,962,747) |  |  |
| Gross profit  | -     | 12,016,953               | 49,497,829    | 31,861,067              | 131,554,345   |  |  |
| Other income  |       | 634,507                  | 2,613,534     | 1,488,782               | 6,147,181     |  |  |
| Operating expenses  |       | (8,287,596)              | (34,136,608)  | (6,590,800)             | (27,213,413)  |  |  |
| Marketing expenses  |       | (1,475,059)              | (6,075,768)   | (2,352,671)             | (9,714,179)   |  |  |
| Administrative expenses   |       | (4,422,877)              | (18,217,830)  | (4,058,109)             | (16,755,932)  |  |  |
| (Loss)/profit from operations   | _     | (1,534,072)              | (6,318,843)   | 20,348,269              | 84,018,002    |  |  |
| Finance costs<br>Share of losses of   |       | (2,093,313)              | (8,622,356)   | (1,273,791)             | (5,259,483)   |  |  |
| investment in associate   | _     | -                        | -             | -                       | -             |  |  |
| (Loss)/profit before tax  |       | (3,627,385)              | (14,941,199)  | 19,074,478              | 78,758,519    |  |  |
| Income tax  | 12    | 452,961                  | 1,865,746     | (3,875,047)             | (16,000,069)  |  |  |
| (Loss)/profit for the period  |       | (3,174,424)              | (13,075,453)  | 15,199,431              | 62,758,450    |  |  |
| Other comprehensive<br>income, net of tax<br>Items that will not be<br>reclassified to profit or loss |       |                          |               |                         |               |  |  |
| Exchange differences  |       | -                        | (3,433,436)   | -                       | 1,449,654     |  |  |
| Total comprehensive (loss)/<br>income for the period  | -     | (3,174,424)              | (16,508,889)  | 15,199,431              | 64,208,104    |  |  |

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

|   |       | Twelve-month period ended |                 |               |                 |  |  |  |
|---|-------|---------------------------|-----------------|---------------|-----------------|--|--|--|
|   |       | 31.12                     | 2.2023          | 31.12.2022    |                 |  |  |  |
|   |       | Unau                      | udited          | Auc           | lited           |  |  |  |
|   | Notes | USD                       | KHR'000         | USD           | KHR'000         |  |  |  |
| Revenues  | 11    | 438,044,305               | 1,800,362,094   | 539,088,195   | 2,203,253,453   |  |  |  |
| Cost of revenues  |       | (361,905,459)             | (1,487,431,436) | (436,813,123) | (1,785,255,234) |  |  |  |
| Gross profit  | -     | 76,138,846                | 312,930,658     | 102,275,072   | 417,998,219     |  |  |  |
| Other income  |       | 1,688,194                 | 6,938,477       | 3,364,410     | 13,750,344      |  |  |  |
| Operating expenses  |       | (15,195,613)              | (62,453,969)    | (12,728,649)  | (52,021,988)    |  |  |  |
| Marketing expenses  |       | (6,445,967)               | (26,492,924)    | (5,960,388)   | (24,360,106)    |  |  |  |
| Administrative expenses   |       | (15,106,932)              | (62,089,491)    | (11,378,912)  | (46,505,613)    |  |  |  |
| Profit from operations  | -     | 41,078,528                | 168,832,751     | 75,571,533    | 308,860,856     |  |  |  |
|   |       |                           |                 |               |                 |  |  |  |
| Finance costs   |       | (7,156,314)               | (29,412,451)    | (3,132,357)   | (12,801,943)    |  |  |  |
| Share of losses of  |       |                           |                 |               |                 |  |  |  |
| investment in associate   | -     | -                         | -               | -             | -               |  |  |  |
| Profit before tax   |       | 33,922,214                | 139,420,300     | 72,439,176    | 296,058,913     |  |  |  |
| Income tax  | 12    | (6,252,352)               | (25,697,167)    | (12,843,989)  | (52,493,383)    |  |  |  |
| Profit for the period   | -     | 27,669,862                | 113,723,133     | 59,595,187    | 243,565,530     |  |  |  |
| Other comprehensive<br>income, net of tax<br>Items that will not be<br>reclassified to profit or loss |       |                           |                 |               |                 |  |  |  |
| Exchange differences  |       | -                         | (3,846,767)     | -             | 4,103,293       |  |  |  |
| Total comprehensive income<br>for the period  | -     | 27 660 862                |                 | 50 505 497    | <u> </u>        |  |  |  |
|   | -     | 27,669,862                | 109,876,366     | 59,595,187    | 247,668,823     |  |  |  |

The Condensed Interim Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 31 December 2022 and the accompanying explanatory notes attached to this condensed interim financial information.

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

|  | Notes | Share<br>capital<br>USD | Retained<br>earnings<br>USD | Exchange<br>differences<br>USD | Total<br>equity<br>USD |
|--|-------|-------------------------|-----------------------------|--------------------------------|------------------------|
| Balance at 1 January 2022                            |       | 4,000,000               | 66,181,323                  | -                              | 70,181,323             |
| Profit and total comprehensive income for the period |       | -                       | 59,595,187                  | -                              | 59,595,187             |
| Transactions with owners<br>Dividends                | 13    | -                       | (23,411,973)                | -                              | (23,411,973)           |
| Balance at 31 December 2022 (audite                  | d) -  | 4,000,000               | 102,364,537                 | -                              | 106,364,537            |
| Balance at 31 December 2022 (KHR'0                   | 00)   | 16,000,000              | 416,905,475                 | 4,997,324                      | 437,902,799            |
| Balance at 1 January 2023                            |       | 4,000,000               | 102,364,537                 | -                              | 106,364,537            |
| Profit and total comprehensive loss for the period   |       | -                       | 27,669,862                  | -                              | 27,669,862             |
| Transactions with owners<br>Dividends                | 13    | -                       | (9,945,791)                 | -                              | (9,945,791)            |
| Balance at 31 December 2023 (unaud                   | ited) | 4,000,000               | 120,088,608                 | -                              | 124,088,608            |
| Balance at 31 December 2023 (KHR'0                   | 00)   | 16,000,000              | 489,751,407                 | 1,150,557                      | 506,901,964            |

The Condensed Interim Statement of Changes in Equity should be read in conjunction with the audited financial statements for the year ended 31 December 2022 and the accompanying explanatory notes attached to this condensed interim financial information.

## CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

|   | Twelve-month period ended |              |               |   |               |  |  |
|---|---------------------------|--------------|---------------|---|---------------|--|--|
|   | 31.12.2023 31.12.2022     |              |               |   |               |  |  |
|   |                           | Unau         |               | Audited                                 |               |  |  |
|   | Notes                     | USD          | KHR'000       | USD                                     | KHR'000       |  |  |
| Operating activities                    |                           |              |               |   |               |  |  |
| Profit before tax                       |                           | 33,922,214   | 139,420,300   | 72,439,176                              | 296,058,913   |  |  |
| Adjustments for:                        |                           | ,-,          |               | , , -                                   |               |  |  |
| Dividend income                         |                           | -            | -             | (500,120)                               | (2,043,990)   |  |  |
| Finance costs                           |                           | 7,156,314    | 29,412,451    | 3,132,357                               | 12,801,943    |  |  |
| Finance income                          |                           | (638,097)    | (2,622,579)   | (1,175,841)                             | (4,805,662)   |  |  |
| Net unrealised (gain)/ loss on          |                           | (,,          | (_,,,,        | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (',,,         |  |  |
| foreign exchange                        |                           | (35,432)     | (145,626)     | 11,358                                  | 46,420        |  |  |
| Property, plant and equipment           |                           | (,,          | (***,*=*)     | ,                                       |               |  |  |
| - Depreciation                          |                           | 3,666,578    | 15,069,636    | 3,215,109                               | 13,140,150    |  |  |
| - Gain on disposal                      |                           | (233,057)    | (957,864)     | (69,753)                                | (285,081)     |  |  |
| - Written off                           |                           | (200,007)    | (007,001)     | 43,080                                  | 176,068       |  |  |
| Reversal on impairment loss of          |                           |              |               | 40,000                                  | 170,000       |  |  |
| trade receivables                       |                           | (6,261)      | (25,733)      | (782,593)                               | (3,198,458)   |  |  |
| (Reversal)/ provision on warranty       |                           | (998,000)    | (4,101,780)   | 998,000                                 | 4,078,826     |  |  |
| Impairment loss on                      |                           | (000,000)    | (4,101,700)   | 550,000                                 | 4,070,020     |  |  |
| investment in associate                 |                           | _            | _             | 250,000                                 | 1,021,750     |  |  |
| Right-of-use assets                     |                           | _            | _             | 250,000                                 | 1,021,750     |  |  |
| - Depreciation                          |                           | 1,616,480    | 6,643,733     | 1,225,384                               | 5,008,144     |  |  |
| - Loss on derecognition                 |                           | (28,297)     | (116,301)     | 1,223,304                               | 5,000,144     |  |  |
| Slow-moving inventories                 |                           | (20,297)     | (110,301)     | _                                       | -             |  |  |
| - Provision                             |                           | 2,494,347    | 10,251,766    | 3,142,630                               | 12,843,929    |  |  |
|   |                           |              | (7,961,559)   | (863,232)                               |               |  |  |
| - Reversal of provision                 |                           | (1,937,119)  | · · · · /     | · · · /                                 | (3,528,029)   |  |  |
| - Written off                           | _                         | (244,306)    | (1,004,098)   | (344,092)                               | (1,406,304)   |  |  |
| Operating profit before                 |                           | 44 725 204   | 402 002 240   | 00 704 400                              | 220 000 040   |  |  |
| changes in working capital              |                           | 44,735,364   | 183,862,346   | 80,721,463                              | 329,908,619   |  |  |
| Changes in working capital:             |                           |              |               |   |               |  |  |
| Inventories                             |                           | (36,881,315) | (151,582,205) | (64,792,786)                            | (264,808,116) |  |  |
| Trade and other receivables             |                           | (6,062,184)  | (24,915,576)  | (3,321,485)                             | (13,574,909)  |  |  |
| Amounts due from related parties        |                           | 375,402      | 1,542,902     | (1,971,742)                             | (8,058,509)   |  |  |
| Trade and other payables                |                           | (1,133,089)  | (4,656,996)   | (1,382,362)                             | (5,649,713)   |  |  |
| Amounts due to related parties          |                           | 7,055,436    | 28,997,842    | 14,384,315                              | 58,788,695    |  |  |
| Contract liabilities                    |                           | (8,814,757)  | (36,228,651)  | (7,432,464)                             | (30,376,480)  |  |  |
|   |                           | (5,600,000)  | (23,016,000)  | (7,432,404)                             | (30,370,400)  |  |  |
| Deposits<br><b>Net cash (used in)</b> / | -                         | (3,000,000)  | (23,010,000)  |   |               |  |  |
| generated from operations               |                           | (6,325,143)  | (25,996,338)  | 16 204 020                              | 66 220 597    |  |  |
| generated nom operations                |                           | (0,325,145)  | (25,990,550)  | 16,204,939                              | 66,229,587    |  |  |
| Interest received                       |                           | 1,228,714    | 5,050,015     | 986,177                                 | 4,030,505     |  |  |
| Dividend received                       |                           |              | -             | 500,120                                 | 2,043,990     |  |  |
| Interest paid                           |                           | (6,912,510)  | (28,410,416)  | (2,543,296)                             | (10,394,451)  |  |  |
| Income tax paid                         |                           | (15,697,076) | (64,514,982)  | (7,996,414)                             | (32,681,344)  |  |  |
| Net cash (used in)/ generated           | -                         | (10,001,010) | (01,011,002)  | (1,000,114)                             | (02,001,011)  |  |  |
| from operating activities               |                           | (27,706,015) | (113,871,721) | 7,151,526                               | 29,228,287    |  |  |
|   | -                         | (21,100,010) | (110,011,121) | 1,101,020                               |               |  |  |

## CONDENSED INTERIM STATEMENT OF CASH FLOWS FOR THE TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

|   |       | 31.12.                    | period ended  | ded<br>31.12.2022 |                              |
|---|-------|---------------------------|---------------|-------------------|------------------------------|
|   |       | Unau                      |               | Audited           |                              |
|   | Notes | USD                       | KHR'000       | USD               | KHR'000                      |
| Investing activities                              |       |                           |               |                   |                              |
| Purchase of property, plant                       |       |                           |               |                   |                              |
| and equipment                                     |       | (6,262,183)               | (25,737,572)  | (3,542,188)       | (14,476,922)                 |
| Proceeds from disposal of                         |       |                           |               |                   |                              |
| property, plant and equipment                     |       | 1,630,467                 | 6,701,219     | 597,920           | 2,443,699                    |
| Acquisition of investment in associate            | Э     | -                         | -             | (250,000)         | (1,021,750)                  |
| Acquisition of other investment                   | -     | -                         | -             | (600,000)         | (2,452,200)                  |
| Net cash used in                                  |       |                           |               |                   |                              |
| investing activities                              | -     | (4,631,716)               | (19,036,353)  | (3,794,268)       | (15,507,173)                 |
|   |       |                           |               |                   |                              |
| Financing activities<br>Drawdown of trade finance |       | 189,540,350               | 779,010,839   | 234,315,646       | 057 649 045                  |
| Repayments of trade finance                       |       | (162,198,206)             | (666,634,627) | (207,454,311)     | 957,648,045<br>(847,865,769) |
| Repayment of lease liabilities                    |       | (102,198,200) (1,141,482) | (4,691,491)   | (1,135,219)       | (4,639,640)                  |
| Repayments of corporate bonds                     |       | (3,838,899)               | (15,777,875)  | (3,009,590)       | (12,300,194)                 |
| Dividends paid                                    |       | (9,945,791)               | (40,877,201)  | (27,217,773)      | (111,239,038)                |
| Change in bond guarantee                          |       | 4,028,531                 | 16,557,262    | (3,511,122)       | (14,349,956)                 |
| Net cash generated from/                          | -     | .,                        |               | (0,000,000)       | (11,010,000)                 |
| (used in) financing activities                    | -     | 16,444,503                | 67,586,907    | (8,012,369)       | (32,746,552)                 |
| Net decrease in cash                              |       |                           |               |                   |                              |
| and cash equivalents                              |       | (15,893,228)              | (65,321,167)  | (4,655,111)       | (19,025,438)                 |
| Cash and cash equivalents at                      |       |                           |               |                   |                              |
| 1 January   |       | 37,491,363                | 154,351,942   | 42,146,474        | 171,704,735                  |
| Exchange differences                              | -     | -                         | (802,394)     | -                 | 1,672,645                    |
| Cash and cash equivalents at<br>31 December       | 8     | 21,598,135                | 88,228,381    | 37,491,363        | 154,351,942                  |

The Condensed Interim Statement of Cash Flows should be read in conjunction with the audited financial statements for the year ended 31 December 2022 and the accompanying explanatory notes attached to this condensed interim financial information.

#### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

#### 1. CORPORATE INFORMATION

R M A (CAMBODIA) PLC. (the "Company") is a public limited company, incorporated and domiciled in the Kingdom of Cambodia. The registered office and operating office of the Company are located at No. 27 E1, Street 134, Sangkat Mittakpheap, Khan 7 Makara, Phnom Penh, Kingdom of Cambodia.

The principal activities of the Company are marketing and sale of motor vehicles, spare parts and heavy equipment and maintenance and servicing of equipment. There have been no significant changes in nature of these principal activities during the period.

## 2. BASIS OF PREPARATION

The condensed interim financial information of the Company is unaudited and have been prepared in accordance with the provisions of the Cambodian International Accounting Standard 34, *Interim Financial Reporting*.

The condensed interim financial information does not include all notes of the type normally included in an annual financial statements, however, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements. Accordingly, this condensed interim financial information is to be read in conjunction with the annual audited financial statements for the year ended 31 December 2022 and any public announcements made by the Company during the interim reporting period.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

#### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

In preparing these condensed interim financial information, management has made judgements and estimates that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those described in the last annual financial statements.

## 4. SEASONAL OR CYCLICAL FACTORS

The Company's operations are not materially affected by seasonal or cyclical factors.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

## 5. PROPERTY, PLANT AND EQUIPMENT

|                                    | Buildings<br>USD | Service<br>and<br>warehouse<br>equipment<br>USD | Furniture<br>and<br>fixtures<br>USD | Leasehold<br>improvement<br>USD | Motor<br>vehicles<br>USD | Operating<br>equipment<br>USD | Work in<br>progress<br>USD | Total<br>USD |
|------------------------------------|------------------|---|-------------------------------------|---------------------------------|--------------------------|-------------------------------|----------------------------|--------------|
| Cost                               |                  |   |                                     |                                 |                          |                               |                            |              |
| At 1 January 2022                  | 5,742,611        | 1,441,660                                       | 1,022,915                           | 1,174,872                       | 7,785,331                | 3,030,587                     | 654,147                    | 20,852,123   |
| Additions                          | 660,312          | 168,016   | 27,822                              | 242,301                         | -                        | 655,874                       | 1,787,863                  | 3,542,188    |
| Transfer from inventories (Note 7) | -                | 7,000   | -                                   | -                               | 5,117,712                | 351,461                       | -                          | 5,476,173    |
| Disposals                          | -                | (2,400)   | (622)                               | -                               | (838,256)                | (207,174)                     | (4,670)                    | (1,053,122)  |
| Written off                        | (153,571)        | (1,700)   | (6,771)                             | (35,745)                        | -                        | (40,037)                      | -                          | (237,824)    |
| Transfer to inventories (Note 7)   | -                | (2,275)   | -                                   | -                               | (2,566,703)              | (398,037)                     | -                          | (2,967,015)  |
| Transfer from work in progress     | 561,319          | -   | -                                   | 39,598                          | -                        | 6,667                         | (607,584)                  | -            |
| At 31 December 2022/               |                  |   |                                     |                                 |                          |                               |                            |              |
| 1 January 2023                     | 6,810,671        | 1,610,301                                       | 1,043,344                           | 1,421,026                       | 9,498,084                | 3,399,341                     | 1,829,756                  | 25,612,523   |
| Additions                          | 2,011,520        | 763,351   | 164,616                             | 498,779                         | -                        | 961,537                       | 1,862,380                  | 6,262,183    |
| Transfer from inventories (Note 7) | -                | -   | -                                   | -                               | 7,968,175                | 437,718                       | -                          | 8,405,893    |
| Disposals                          | (333,563)        | -   | -                                   | -                               | (2,701,303)              | (21,948)                      | -                          | (3,056,814)  |
| Written off                        | -                | -   | -                                   | -                               | -                        | (3,170)                       | -                          | (3,170)      |
| Transfer to inventories (Note 7)   | -                | -   | -                                   | -                               | (4,244,682)              | (718,103)                     | -                          | (4,962,785)  |
| Transfer from work in progress     | 1,651,533        | -   | -                                   | 46,749                          | -                        | 4,680                         | (1,702,962)                | -            |
| At 31 December 2023                | 10,140,161       | 2,373,652                                       | 1,207,960                           | 1,966,554                       | 10,520,274               | 4,060,055                     | 1,989,174                  | 32,257,830   |

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

## 5. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

|                                  | Buildings<br>USD | Service<br>and<br>warehouse<br>equipment<br>USD | Furniture<br>and<br>fixtures<br>USD | Leasehold<br>improvement<br>USD | Motor<br>vehicles<br>USD | Operating<br>equipment<br>USD | Work in<br>progress<br>USD | Total<br>USD |
|----------------------------------|------------------|---|-------------------------------------|---------------------------------|--------------------------|-------------------------------|----------------------------|--------------|
| Accumulated depreciation         |                  |   |                                     |                                 |                          |                               |                            |              |
| At 1 January 2022                | 3,061,140        | 1,024,761                                       | 781,310                             | 1,029,698                       | 2,561,931                | 1,872,744                     | -                          | 10,331,584   |
| Depreciation charged             |                  |   |                                     |                                 |                          |                               |                            |              |
| for the year                     | 991,026          | 156,435   | 84,703                              | 93,991                          | 1,454,204                | 434,750                       | -                          | 3,215,109    |
| Disposals                        | -                | (2,400)   | (622)                               | -                               | (369,137)                | (152,796)                     | -                          | (524,955)    |
| Written off                      | (113,547)        | (1,247)   | (6,732)                             | (35,745)                        | -                        | (37,473)                      | -                          | (194,744)    |
| Transfer to inventories (Note 7) | -                | (682)   | -                                   | -                               | (452,181)                | (55,132)                      | -                          | (507,995)    |
| At 31 December 2022/             |                  |   |                                     |                                 |                          |                               |                            |              |
| 1 January 2023                   | 3,938,619        | 1,176,867                                       | 858,659                             | 1,087,944                       | 3,194,817                | 2,062,093                     | -                          | 12,318,999   |
| Depreciation charged             |                  |   |                                     |                                 |                          |                               |                            |              |
| for the period                   | 687,066          | 210,242   | 93,401                              | 146,663                         | 2,026,536                | 502,670                       | -                          | 3,666,578    |
| Disposals                        | (297,029)        | -   | -                                   | -                               | (1,346,602)              | (15,773)                      | -                          | (1,659,404)  |
| Written off                      | -                | -   | -                                   | -                               | -                        | (3,170)                       | -                          | (3,170)      |
| Transfer to inventories (Note 7) | -                | -   | -                                   | -                               | (715,931)                | (114,873)                     | -                          | (830,804)    |
| At 31 December 2023              | 4,328,656        | 1,387,109                                       | 952,060                             | 1,234,607                       | 3,158,820                | 2,430,947                     | -                          | 13,492,199   |
| Carrying amount                  |                  |   |                                     |                                 |                          |                               |                            |              |
| At 31 December 2022              | 2,872,052        | 433,434   | 184,685                             | 333,082                         | 6,303,267                | 1,337,248                     | 1,829,756                  | 13,293,524   |
| At 31 December 2022 (KHR'000)    | 11,824,238       | 1,784,448                                       | 760,348                             | 1,371,299                       | 25,950,550               | 5,505,450                     | 7,533,105                  | 54,729,438   |
| At 31 December 2023              | 5,811,505        | 986,543   | 255,900                             | 731,947                         | 7,361,454                | 1,629,108                     | 1,989,174                  | 18,765,631   |
| At 31 December 2023 (KHR'000)    | 23,739,998       | 4,030,028                                       | 1,045,352                           | 2,990,003                       | 30,071,540               | 6,654,906                     | 8,125,776                  | 76,657,603   |

### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

#### 6. LEASES

|                                    | 31.12.2<br>Unauc |             | 31.12.2022<br>Audited |             |  |
|------------------------------------|------------------|-------------|-----------------------|-------------|--|
|                                    | USD              | KHR'000     | USD                   | KHR'000     |  |
| Movement of lease liabilities      |                  |             |                       |             |  |
| At 1 January                       | 3,557,233        | 14,645,128  | 3,626,592             | 14,774,736  |  |
| Addition of lease liabilities      | 25,392,726       | 104,364,104 | 1,065,860             | 4,356,170   |  |
| Interest charged during            |                  |             |                       |             |  |
| the period/ year                   | 1,251,367        | 5,143,118   | 354,587               | 1,449,197   |  |
| Repayment                          | (2,392,849)      | (9,834,609) | (1,489,806)           | (6,088,837) |  |
| Derecognition of lease liabilities | (129,169)        | (530,885)   | -                     | -           |  |
| Exchange differences               | -                | (716,883)   | -                     | 153,862     |  |
| At 31 December                     | 27,679,308       | 113,069,973 | 3,557,233             | 14,645,128  |  |
|                                    |                  |             |                       |             |  |
| Less: current portion              | (885,296)        | (3,616,434) | (1,174,018)           | (4,833,432) |  |
| Non-current portion                | 26,794,012       | 109,453,539 | 2,383,215             | 9,811,696   |  |

In July 2023, the Company had entered into a new lease agreement with AMR (Cambodia) LTD., a related party, to lease a showroom for 50 years. This lease has a monthly rental of USD140,000 (equivalent to KHR574,980,000) (excluding VAT) with 2% increment every 5 years.

#### 7. INVENTORIES

The cost of inventories of the Company recognised as an expense in cost of sales during the period was USD360,910,129 (2022: USD433,469,002).

#### Slow-moving inventories

During the twelve-month period ended 31 December 2023, the Company has recognised provision for slow-moving inventories amounting to USD2,494,347 (equivalent to KHR10,251,766,000) (2022: USD3,142,630 (equivalent to KHR12,843,929,000)) but reversed its previously recognised provision amounting to USD1,937,119 (equivalent to KHR7,961,559,000) (2022: USD863,232 (equivalent to KHR3,528,029,000)) due to the sales of the written down inventories. The reversal is included in operating expenses in the condensed interim statement of comprehensive income.

Inventories are stated at net realisable value. As at 31 December 2023, the Company recognised an allowance for slow-moving inventories amounting to USD4,247,843 (equivalent to KHR17,352,439,000). The written off of inventories amounting to USD244,306 (equivalent to KHR1,004,098,000) (2022: USD344,092 (equivalent to KHR1,406,304,000)) is included in operating expenses in the condensed interim statement of comprehensive income.

#### Transfer to/from property, plant and equipment

During the twelve-month period ended 31 December 2023, the Company transferred some of its inventories to property, plant and equipment amounting to USD8,405,893 (equivalent to KHR34,338,073,000) (2022: USD5,476,173 (equivalent to KHR22,545,404,000)) as these were no longer for sale in business operation but for showroom purposes.

During the twelve-month period ended 31 December 2023, the Company transferred some of its property, plant and equipment to inventories amounting to USD4,131,981 - net (equivalent to KHR16,879,142,000) (2022: USD2,459,020 (equivalent to KHR10,123,785,000)) as these were initially used for showroom purposes but eventually sold to customers.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

#### 8. CASH AND CASH EQUIVALENTS

|   | 31.12.2<br>Unaud |             | 31.12.2022<br>Audited |              |
|---|------------------|-------------|-----------------------|--------------|
|   | USD              | KHR'000     | USD                   | KHR'000      |
| Cash and bank balances<br>Fixed deposits with licensed      | 22,157,605       | 90,513,816  | 27,081,864            | 111,496,033  |
| financial institutions                                      | 5,000            | 20,425      | 15,002,500            | 61,765,294   |
| Balance as stated in the<br>Statement of Financial Position |                  |             |                       |              |
| at 31 December  | 22,162,605       | 90,534,241  | 42,084,364            | 173,261,327  |
| CGIF bond guarantee   | (564,470)        | (2,305,860) | (4,593,001)           | (18,909,385) |
| Balance for Statement of Cash<br>Flows at 31 December/      |                  |             |                       |              |
| 31 December   | 21,598,135       | 88,228,381  | 37,491,363            | 154,351,942  |

Included in cash and bank balances of the Company is a bond guarantee amounting to USD564,470 (equivalent to KHR2,305,860,000) (2022: USD4,593,001 (equivalent to KHR18,909,385,000)) held by Asian Development Bank in relation to Credit Guarantee and Investment Facility ("CGIF") as disclosed in Note 10 and therefore not available for general use by the Company.

## 9. CONTRACT LIABILITIES

Contract liabilities primarily relate to the advance consideration received from customers for deposits on motor vehicles and heavy equipment and to the unredeemed service on motor vehicles and heavy equipment for which revenue is recognised and billings in excess of revenue recognised to-date. Contract liabilities are recognised as revenue as (or when) the Company satisfy the performance obligations under its contracts.

|   | 31.12.<br>Unauc |              | 31.12.2022<br>Audited |              |  |
|---|-----------------|--------------|-----------------------|--------------|--|
|   | USD             | KHR'000      | USD                   | KHR'000      |  |
| At 1 January<br>Less: Revenue recognised<br>in the period/ year that was<br>included in the opening<br>contract liabilities | 13,518,449      | 55,655,455   | 20,950,913            | 85,354,020   |  |
| - Customer deposit  | (9,342,062)     | (38,395,875) | (17,481,439)          | (71,446,641) |  |
| - Unredeemed service  | (4,428,952)     | (18,202,993) | (2,703,963)           | (11,051,097) |  |
| Add: Advance<br>consideration received  |                 |              |                       |              |  |
| - Customer deposit  | 1,616,648       | 6,644,423    | 9,675,099             | 39,542,130   |  |
| - Unredeemed service  | 3,339,609       | 13,725,793   | 3,077,839             | 12,579,128   |  |
| Exchange differences  | -               | (212,221)    | -                     | 677,915      |  |
| At 31 December  | 4,703,692       | 19,214,582   | 13,518,449            | 55,655,455   |  |
|   |                 |              |                       |              |  |
| Advance consideration received  | 2,446,238       | 9,992,882    | 10,171,651            | 41,876,687   |  |
| Unredeemed service  | 2,257,454       | 9,221,700    | 3,346,798             | 13,778,768   |  |
|   | 4,703,692       | 19,214,582   | 13,518,449            | 55,655,455   |  |

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

#### **10. LOANS AND BORROWINGS**

| LUANS AND BORROU                             |         |                                 | Maturity                         | Carrying<br>USD            | amount<br>KHR'000            |  |
|--|---------|---------------------------------|----------------------------------|----------------------------|------------------------------|--|
| Balance at 1 January                         | 2023    |                                 |                                  | 53,643,815                 | 220,851,585                  |  |
| Drawdowns                                    |         | EURIBOR/<br>SOFR                | 90 - 180 days                    |                            |                              |  |
| Trade finance I                              | USD     | + 6.79% to<br>6.84% p.a.        | every after<br>drawdown          | 117,259,464                | 481,936,398                  |  |
| Trade finance II                             | USD     | 8.5% p.a.                       | 90 days every after drawdown     | 29,607,292                 | 121,685,970                  |  |
| Trade finance III                            | USD     | 7.5% p.a.                       | 90 days every after drawdown     | 2,739,395                  | 11,258,913                   |  |
| Trade finance IV                             | USD     | 8% p.a.                         | 180 days every<br>after drawdown | 9,934,199                  | 40,829,558                   |  |
| Term loan                                    | USD     | SOFR<br>+ 2.5% to<br>2.85% p.a. | 21 December<br>2028              | 30,000,000                 | 123,300,000                  |  |
| Finance costs<br>Corporate bonds             | KHR     | 5.5% p.a.                       | 9 April 2025                     | 186,347                    | 765,886                      |  |
| Repayments                                   |         | EURIBOR/<br>SOFR<br>+ 6.79% to  |                                  |                            |                              |  |
| Trade finance I                              | USD     | 6.84% p.a.                      |                                  | (130,836,825)              | (537,739,351)                |  |
| Trade finance II                             | USD     | 8.5% p.a.                       |                                  | (29,614,751)               | (121,716,627)                |  |
| Trade finance III                            | USD     | 7.5% p.a.                       |                                  | (1,746,630)                | (7,178,649)                  |  |
| Corporate bonds                              | KHR     | 5.5% p.a.                       |                                  | (3,838,899)                | (15,777,875)                 |  |
| Exchange differences                         | KHR     |                                 |                                  | -                          | (2,308,840)                  |  |
| Balance at 31 Decemb                         | er 2023 |                                 |                                  | 77,333,407                 | 315,906,968                  |  |
| Less: current portion<br>Non-current portion |         |                                 |                                  | (45,525,573)<br>31,807,834 | (185,971,966)<br>129,935,002 |  |

### Trade finance IV

On 15 November 2023, the Company entered into a secured loan agreement with Maybank (Cambodia) Plc. for an approved limit of USD10 million at a rate of 8% per annum and is repayable within 180 days after each drawdown.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

#### 10. LOANS AND BORROWINGS (CONTINUED)

#### Term loan

On 21 December 2023, the Company entered into a secured loan agreement with Export-Import Bank of Thailand for an approved limit of USD30 million at a compound SOFR + 2.5% to 2.85% rate per annum and is repayble in 10 semi-annually installments within a period of 5 years.

#### **Corporate bonds**

On 9 April 2020, the Company issued an unsecured, unsubordinated and guaranteed bonds of KHR80 billion (equivalent to USD19.67 million), with net bonds proceeds in aggregate amount of KHR76.38 billion (equivalent to USD18.78 million) and 5 years tenor which shall be partially redeemed before and on the maturity date with coupon rate of 5.5% per annum. These corporate bonds are guaranteed by Credit Guarantee and Investment Facility ("CGIF"), a trust fund of the Asian Development Bank. The net bonds proceeds were utilised to refinance existing working capital facilities of the Company.

#### 11. REVENUES

|   | Three-month period ended  |                           |                       |                 |  |  |  |
|---|---------------------------|---------------------------|-----------------------|-----------------|--|--|--|
|   | 31.12                     | .2023                     | 31.12.2022            |                 |  |  |  |
|   | Unau                      | dited                     | Unaudited             |                 |  |  |  |
|   | USD KHR'000               |                           | USD                   | KHR'000         |  |  |  |
| Disaggregations of revenue                                  |                           |                           |                       |                 |  |  |  |
| from contract with customers:                               |                           |                           |                       |                 |  |  |  |
| Sales of goods  | 72,045,470                | 296,755,291               | 157,924,215           | 652,069,083     |  |  |  |
| Service revenue   | 4,490,181                 | 18,495,055                | 4,467,912             | 18,448,009      |  |  |  |
| -   | 76,535,651                | 315,250,346               | 162,392,127           | 670,517,092     |  |  |  |
|   |                           | Turches menth             |                       |                 |  |  |  |
|   | Twelve-month period ended |                           |                       |                 |  |  |  |
|   |                           |                           | -                     |                 |  |  |  |
|   | 31.12                     | .2023                     | 31.12.                |                 |  |  |  |
|   | 31.12<br>Unau             | .2023                     | -                     |                 |  |  |  |
|   |                           | .2023                     | 31.12.                |                 |  |  |  |
| Disaggregations of revenue                                  | Unau                      | .2023<br>dited            | 31.12.<br>Audi        | ited            |  |  |  |
| Disaggregations of revenue<br>from contract with customers: | Unau                      | .2023<br>dited            | 31.12.<br>Audi        | ited            |  |  |  |
|   | Unau                      | .2023<br>dited            | 31.12.<br>Audi        | ited            |  |  |  |
| from contract with customers:                               | Unau<br>USD               | .2023<br>dited<br>KHR'000 | 31.12.<br>Audi<br>USD | ited<br>KHR'000 |  |  |  |

#### 12. INCOME TAX

Income tax expense is recognised at an amount determined by multiplying the profit before tax for the interim reporting period by management's best estimate of the weighted-average annual income tax rate expected for the full financial year. As such, the effective tax rate in the interim financial statements may differ from management's estimate of the effective tax rate for the annual financial statements.

The Company's effective tax rate for the quarter and twelve-month period ended 31 December 2023 was 18% (quarter and twelve-month period ended 31 December 2022: 18%).

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

## 13. DIVIDENDS

|   | 31.12.2<br>Unaud |            | period ended<br>31.12.2022<br>Audited |            |  |
|---|------------------|------------|---------------------------------------|------------|--|
|   | USD              | KHR'000    | USD                                   | KHR'000    |  |
| Recognised during the period:   |                  |            |                                       |            |  |
| Dividend declared and paid during<br>the period ended 31 March<br>of USD2,500 (KHR10,275,000)   |                  |            |                                       |            |  |
| per ordinary share (Note (a)(i))<br>Dividend declared and paid during<br>the period ended 31 March                                    | 2,500,000        | 10,275,000 | -                                     | -          |  |
| of USD651 (KHR2,674,751)<br>per ordinary share (Note (a)(ii))<br>Dividend declared and paid during<br>the period ended 30 September   | 650,791          | 2,674,751  | -                                     | -          |  |
| of USD3,995 (KHR16,419,450)<br>per ordinary share (Note b)  | 3,995,000        | 16,419,450 | -                                     | -          |  |
| Dividend declared and paid during<br>the period ended 31 December<br>of USD2,800 (KHR11,508,000)                                      |                  |            |                                       |            |  |
| per ordinary share (Note e)<br>Dividend declared and paid during<br>the period ended 30 June<br>of USD3,400 (KHR13,895,800)           | 2,800,000        | 11,508,000 | -                                     | -          |  |
| per ordinary share (Note c)<br>Dividend declared and paid during<br>the period ended 30 June  | -                | -          | 3,400,000                             | 13,895,800 |  |
| of USD919 (KHR3,757,036)<br>per ordinary share (Note (a)(iii))<br>Dividend declared and paid during<br>the period ended 30 September  | -                | -          | 919,265                               | 3,757,036  |  |
| of USD9,700 (KHR39,643,900)<br>per ordinary share (Note d)<br>Dividend declared and paid during<br>the period ended 30 September      | -                | -          | 9,700,000                             | 39,643,900 |  |
| of USD3,407 (KHR13,922,590)<br>per ordinary share (Note (a)(iv))<br>Dividend declared and paid during<br>the period ended 31 December | -                | -          | 3,406,555                             | 13,922,590 |  |
| of USD5,986 (KHR24,465,408)<br>per ordinary share (Note (a)(v))   | -                | _          | 5,986,153                             | 24,465,408 |  |
|   | 9,945,791        | 40,877,201 | 23,411,973                            | 95,684,734 |  |
|   | -,               | ,,         | ==,,                                  | ,,         |  |

#### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

#### 13. DIVIDENDS (CONTINUED)

- (a) On 14 June 2022, the Board of Directors resolved via a written resolution of the Board of Directors that monthly interim dividends for 2022, equal to or less than 20% of the net income earned in a specified month will be paid to those shareholders whose names appear on the Register of Members of the Company as of the end of the same month, subject to the relevant laws and regulations.
  - On 20 January 2023, an additional monthly interim dividend of USD2,500,000 (equivalent to KHR10,275,000,000) was declared from the earnings of the nine-month period ended 30 September 2022. The dividend was paid on 20 January 2023.
  - (ii) On 30 January 2023, a monthly interim dividend of USD650,791 (equivalent to KHR2,674,751,000) was declared from the earnings of the month of December 2022. The dividend was paid on 7 February 2023.
  - (iii) On 15 June 2022, a monthly interim dividend of USD919,265 (equivalent to KHR3,757,036,000) was declared from April and May 2022 earnings. This dividend was paid on 17 June 2022.
  - (iv) On June 2022, July 2022 and August 2022, a monthly interim dividend of USD3,406,555 (equivalent to KHR13,922,590,000) was declared from June to August 2022 earnings. The dividend was paid on 22 July, 9 August, 30 August and 19 September 2022, respectively.
  - (v) On June 2022, September 2022, October 2022 and November 2022, a monthly interim dividend of USD5,986,153 (equivalent to KHR24,465,408,000) was declared from June to November 2022 earnings. The dividend was paid on 13 October, 28 November and 22 December 2022,
- (b) On 10 August 2023, a final dividend of USD3,995,000 (equivalent to KHR16,419,450,000) was declared from the earnings for the financial year ended 2022. The dividend was paid on 27 September
- (c) On 29 April 2022, a monthly interim dividend of USD3,400,000 (equivalent to KHR13,895,800,000) was declared from the earnings of the three-month period ended 31 March 2022. The dividend was paid on 24 May 2022.
- (d) On 22 August 2022, a monthly interim of USD9,700,000 (equivalent to KHR39,643,900,000) was declared from the earnings for the financial year ended 2021. The dividend was paid on 8 September
- (e) On 14 December 2023, a monthly interim of USD2,800,000 (equivalent to KHR11,508,000,000) was declared from the retained earnings for the period ended January to September 2023. The dividend was paid on 18 December 2023.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

## 14. RELATED PARTY TRANSACTIONS

The Company has the following significant transactions with related parties:

#### (a) Related party transactions:

|                                | Three-month period ended |              |                         |              |  |  |
|--------------------------------|--------------------------|--------------|-------------------------|--------------|--|--|
|                                | 31.12.<br>Unaud          |              | 31.12.2022<br>Unaudited |              |  |  |
|                                | USD                      | KHR'000      | USD                     | KHR'000      |  |  |
| With immediate holding company | 1                        |              |                         |              |  |  |
| Dividends                      | 2,797,200                | 11,521,667   | 5,980,167               | 24,440,943   |  |  |
| With shareholder               |                          |              |                         |              |  |  |
| Dividends                      | 2,800                    | 11,533       | 5,986                   | 24,465       |  |  |
| With associate                 |                          |              |                         |              |  |  |
| Management fee and             |                          |              |                         |              |  |  |
| service charge to              | (76,344)                 | (314,461)    | -                       | -            |  |  |
| Purchase of goods              |                          |              |                         |              |  |  |
| and services                   | 30,895,564               | 127,258,828  | 24,015,432              | 99,159,719   |  |  |
| Purchase of assets             | -                        | -            | 17,772                  | 73,381       |  |  |
| Penalty fees                   | 3,405,422                | 14,026,933   | -                       | -            |  |  |
| Sale of goods and services     | (2,769)                  | (11,406)     | (10,836)                | (44,742)     |  |  |
| With fellow subsidiaries       |                          |              |                         |              |  |  |
| and other related parties      |                          |              |                         |              |  |  |
| Rental charge by               | 420,750                  | 1,733,069    | 2,250                   | 9,290        |  |  |
| Rental charge to               | (4,950)                  | (20,389)     | (9,450)                 | (39,019)     |  |  |
| Management fee and             |                          |              |                         |              |  |  |
| service charge by              | 607,488                  | 2,502,243    | 474,172                 | 1,957,856    |  |  |
| Management fee and             |                          |              |                         |              |  |  |
| service charge to              | (111,157)                | (457,856)    | (28,180)                | (116,355)    |  |  |
| Purchase of assets             | 271,374                  | 1,117,790    | 146,860                 | 606,385      |  |  |
| Purchase of goods              |                          |              |                         |              |  |  |
| and services                   | 794,194                  | 3,271,285    | 2,121,932               | 8,761,457    |  |  |
| Sale of goods and services     | (8,380,898)              | (34,520,919) | (14,855,125)            | (61,336,811) |  |  |
| Interest paid                  | 169,960                  | 700,065      | -                       | -            |  |  |
| Commission fee                 | (7,383)                  | (30,411)     | (9,660)                 | (39,886)     |  |  |

#### Penalty fees

The penalty fees represents charges from R M A Automotive (Cambodia) Co., Ltd. for not fullfilling the minimum order as agreed by both parties.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

# 14. RELATED PARTY TRANSACTIONS (CONTINUED)

The Company has the following significant transactions with related parties: (Continued)

|   | 31.12<br>Unau |               | period ended<br>31.12.2022<br>Audited |               |  |
|---|---------------|---------------|---------------------------------------|---------------|--|
|   | USD           | KHR'000       | USD KHR'000                           |               |  |
| With immediate holding company<br>Dividends           | 9,935,845     | 40,836,323    | 23,388,561                            | 95,589,049    |  |
| With shareholder                                      |               |               |                                       |               |  |
| Dividends   | 9,946         | 40,878        | 23,412                                | 95,685        |  |
| With associate<br>Management fee and                  | (205 770)     | (4.050.750)   |                                       |               |  |
| service charge to<br>Purchase of goods                | (305,779)     | (1,256,752)   | -                                     | -             |  |
| and services  | 133,856,324   | 550,149,492   | 29,811,518                            | 121,839,674   |  |
| Purchase of assets                                    | -             | -             | 17,772                                | 72,634        |  |
| Sale of goods and services                            | (233,334)     | (959,003)     | (81,691)                              | (333,871)     |  |
| Penalty fees  | 3,405,422     | 13,996,284    | -                                     | -             |  |
| Acquisition of  |               |               |                                       |               |  |
| investment in associate                               | -             | -             | 250,000                               | 1,021,750     |  |
| With fellow subsidiaries<br>and other related parties |               |               |                                       |               |  |
| Rental charge by                                      | 845,250       | 3,473,978     | 9,000                                 | 36,783        |  |
| Rental charge to                                      | (93,703)      | (385,119)     | (37,800)                              | (154,489)     |  |
| Management fee and                                    | (00,100)      | (000,110)     | (01,000)                              | (101,100)     |  |
| service charge by                                     | 2,631,824     | 10,816,797    | 1,681,822                             | 6,873,607     |  |
| Management fee and                                    | 2,001,021     | 10,010,101    | 1,001,022                             | 0,010,001     |  |
| service charge to                                     | (352,650)     | (1,449,392)   | (161,017)                             | (658,076)     |  |
| Purchase of assets                                    | 1,585,825     | 6,517,741     | 346,918                               | 1,417,854     |  |
| Purchase of goods                                     |               |               |                                       |               |  |
| and services  | 5,800,840     | 23,841,452    | 7,896,433                             | 32,272,722    |  |
| Sale of assets  | (100,363)     | (412,492)     | (45,495)                              | (185,938)     |  |
| Sale of goods and services                            | (38,389,732)  | (157,781,798) | (63,600,531)                          | (259,935,371) |  |
| Acquisition of  |               |               | . ,                                   | ,             |  |
| other investment                                      | -             | -             | 600,000                               | 2,452,200     |  |
| Dividend income                                       | -             | -             | (500,120)                             | (2,043,990)   |  |
| Interest paid   | 169,960       | 698,536       | -                                     | -             |  |
| Commission fee  | (36,702)      | (150,845)     | (9,660)                               | (39,480)      |  |

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

## 14. RELATED PARTY TRANSACTIONS (CONTINUED)

The Company has the following significant transactions with related parties: (Continued)

#### (b) Key management compensation:

|                         | Three-month period ended |           |           |           |  |
|-------------------------|--------------------------|-----------|-----------|-----------|--|
|                         | 31.12.2                  | 023       | 31.12.20  | )22       |  |
|                         | Unaudi                   | ted       | Unaudited |           |  |
|                         | USD                      | KHR'000   | USD       | KHR'000   |  |
| Wages and salaries      | 810,116                  | 3,336,868 | 387,494   | 1,599,963 |  |
| Directors' remuneration | 35,588                   | 146,587   | 51,118    | 211,066   |  |
| Other benefits          | 32,639                   | 134,440   | 34,781    | 143,611   |  |
|                         | 878,343                  | 3,617,895 | 473,393   | 1,954,640 |  |
|                         |                          |           |           |           |  |

| Twelve-month period ended |  |  |  |  |
|---------------------------|--|--|--|--|
| 31.12.2                   | 023  | 31.12.2022   |  |  |
| Unaudi                    | ted  | Audited  |  |  |
| USD                       | KHR'000  | USD  | KHR'000  |  |
| 2,046,639                 | 8,411,686  | 1,571,585  | 6,423,068  |  |
| 144,852                   | 595,342  | 137,882  | 563,524  |  |
| 135,175                   | 555,569  | 136,070  | 556,118  |  |
| 2,326,666                 | 9,562,597  | 1,845,537  | 7,542,710  |  |
|                           | Unaudi<br>USD<br>2,046,639<br>144,852<br>135,175 | <b>31.12.2023</b><br>Unaudited<br>USD KHR'000<br>2,046,639 8,411,686<br>144,852 595,342<br>135,175 555,569 | 31.12.2023         31.12.20           Unaudited         Audite           USD         KHR'000         USD           2,046,639         8,411,686         1,571,585           144,852         595,342         137,882           135,175         555,569         136,070 |  |

## 15. FINANCIAL INSTRUMENTS - FAIR VALUES AND RISK MANAGEMENT

The fair values of the financial assets or liabilities are not materially different from their carrying amounts due to relatively short-term in nature or the interest is close to current market rates.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

## **16. SEGMENT INFORMATION**

The table below shows the segment information for the reportable segments for the twelve-month period ended 31 December 2023:

|   |             |               |            |                                  | Corpo       | rate         |             |               |
|---|-------------|---------------|------------|----------------------------------|-------------|--------------|-------------|---------------|
|   | Fo          | Ford          |            | Other operations and elimination |             |              | Total       |               |
|   | USD         | KHR'000       | USD        | KHR'000                          | USD         | KHR'000      | USD         | KHR'000       |
| Unaudited                                     |             |               |            |                                  |             |              |             |               |
| Twelve-month period ended<br>31 December 2023 |             |               |            |                                  |             |              |             |               |
| Total segment revenue                         | 386,112,678 | 1,586,923,107 | 58,951,381 | 242,290,176                      | -           | -            | 445,064,059 | 1,829,213,283 |
| Inter segment revenue                         | -           | -             | -          | -                                | (7,019,754) | (28,851,189) | (7,019,754) | (28,851,189)  |
| -   | 386,112,678 | 1,586,923,107 | 58,951,381 | 242,290,176                      | (7,019,754) | (28,851,189) | 438,044,305 | 1,800,362,094 |
| Revenue from:                                 |             |               |            |                                  |             |              |             |               |
| <ul> <li>External customers</li> </ul>        | 349,116,151 | 1,434,867,381 | 50,305,088 | 206,753,912                      | -           | -            | 399,421,239 | 1,641,621,293 |
| - Related parties                             | 36,996,527  | 152,055,726   | 8,646,293  | 35,536,264                       | (7,019,754) | (28,851,189) | 38,623,066  | 158,740,801   |
| -   | 386,112,678 | 1,586,923,107 | 58,951,381 | 242,290,176                      | (7,019,754) | (28,851,189) | 438,044,305 | 1,800,362,094 |
| Segment profit*                               | 43,443,435  | 178,552,518   | 1,588,715  | 6,529,619                        | -           | -            | 45,032,150  | 185,082,137   |

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

## 16. SEGMENT INFORMATION (CONTINUED)

The table below shows the segment information for the reportable segments for the twelve-month period ended 31 December 2023: (Continued)

|  | Ford Other operations |               |            | erations    | Corpo<br>and elimi |              | Total       |               |
|--|-----------------------|---------------|------------|-------------|--------------------|--------------|-------------|---------------|
|  | USD                   | KHR'000       | USD        | KHR'000     | USD                | KHR'000      | USD         | KHR'000       |
| Audited                                    | 002                   |               | COD        |             | COD                |              | 000         |               |
| Twelve-month period ended 31 December 2022 |                       |               |            |             |                    |              |             |               |
| Total segment revenue                      | 497,922,395           | 2,035,008,828 | 50,478,210 | 206,304,444 | -                  | -            | 548,400,605 | 2,241,313,272 |
| Inter segment revenue                      | -                     | -             | -          | -           | (9,312,410)        | (38,059,819) | (9,312,410) | (38,059,819)  |
|  | 497,922,395           | 2,035,008,828 | 50,478,210 | 206,304,444 | (9,312,410)        | (38,059,819) | 539,088,195 | 2,203,253,453 |
| Revenue from:                              |                       |               |            |             |                    |              |             |               |
| <ul> <li>External customers</li> </ul>     | 440,406,499           | 1,799,941,361 | 34,999,474 | 143,042,850 | -                  | -            | 475,405,973 | 1,942,984,211 |
| - Related parties                          | 57,515,896            | 235,067,467   | 15,478,736 | 63,261,594  | (9,312,410)        | (38,059,819) | 63,682,222  | 260,269,242   |
|  | 497,922,395           | 2,035,008,828 | 50,478,210 | 206,304,444 | (9,312,410)        | (38,059,819) | 539,088,195 | 2,203,253,453 |
| Segment profit*                            | 77,888,423            | 318,329,985   | 2,848,355  | 11,641,227  | -                  | -            | 80,736,778  | 329,971,212   |
| Unaudited<br>31 December 2023              |                       |               |            |             |                    |              |             |               |
| Total segment assets                       | 191,734,092           | 783,233,766   | 75,955,433 | 310,277,944 | -                  | -            | 267,689,525 | 1,093,511,710 |
| Total segment liabilities                  | 121,211,121           | 495,147,429   | 22,389,796 | 91,462,317  | -                  | -            | 143,600,917 | 586,609,746   |
| Audited<br>31 December 2022                |                       |               |            |             |                    |              |             |               |
| Total segment assets                       | 168,267,323           | 692,756,570   | 47,738,320 | 196,538,662 | -                  | -            | 216,005,643 | 889,295,232   |
| Total segment liabilities                  | 95,395,738            | 392,744,253   | 14,245,368 | 58,648,180  | -                  | -            | 109,641,106 | 451,392,433   |

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

#### 16. SEGMENT INFORMATION (CONTINUED)

\*A reconciliation of segment profit to operating profit before tax is provided as follows:

|   | Twelve-month period ended |              |                       |              |  |  |
|---|---------------------------|--------------|-----------------------|--------------|--|--|
|   | 31.12.                    | 2023         | 31.12.2022<br>Audited |              |  |  |
|   | Unaud                     | dited        |                       |              |  |  |
|   | USD                       | KHR'000      | USD                   | KHR'000      |  |  |
| Segment profit                            | 45,032,150                | 185,082,137  | 80,736,778            | 329,971,212  |  |  |
| Depreciation of:                          | .0,00_,.00                | ,,,          |                       | 0_0,01 .,    |  |  |
| - property, plant and equipment           | (3,666,578)               | (15,069,636) | (3,215,109)           | (13,140,150) |  |  |
| - right-of-use assets                     | (1,616,480)               | (6,643,733)  | (1,225,384)           | (5,008,144)  |  |  |
| Dividend income                           | -                         | -            | 500,120               | 2,043,990    |  |  |
| Finance costs                             | (7,156,314)               | (29,412,451) | (3,132,357)           | (12,801,943) |  |  |
| Finance income                            | 638,097                   | 2,622,579    | 1,175,841             | 4,805,662    |  |  |
| Reversal of impairment loss on            |                           |              |                       |              |  |  |
| trade receivables                         | 6,261                     | 25,733       | 782,593               | 3,198,458    |  |  |
| Impairment loss on                        |                           |              |                       |              |  |  |
| investment in associate                   | -                         |              | (250,000)             | (1,021,750)  |  |  |
| (Reversal)/ provision on warranty         | 998,000                   | 4,101,780    | (998,000)             | (4,078,826)  |  |  |
| Slow-moving inventories                   |                           |              |                       |              |  |  |
| - Provision                               | (2,494,347)               | (10,251,766) | (3,142,630)           | (12,843,929) |  |  |
| <ul> <li>Reversal of provision</li> </ul> | 1,937,119                 | 7,961,559    | 863,232               | 3,528,029    |  |  |
| - Written off                             | 244,306                   | 1,004,098    | 344,092               | 1,406,304    |  |  |
| Profit before tax                         | 33,922,214                | 139,420,300  | 72,439,176            | 296,058,913  |  |  |

#### 17. SIGNIFICANT EVENT SUBSEQUENT TO THE REPORTING PERIOD

On 11 January 2024, an additional monthly interim dividend of USD5,000,000 (equivalent to KHR 20,445,000,000) was declared and paid from the earnings of financial year ended 2023. The dividend was paid on 17 January 2024.

The condensed interim financial information for the quarter and twelve-month period ended 31 December 2023 does not reflect this dividend as liabilities. This dividend will be accounted for in equity as an appropriation of retained earnings in the quarter and three-month period ending 31 March 2024.

#### **18. COMMITMENTS**

|   | 31.12.2<br>Unaud |            | 31.12.2022<br>Audited |                      |
|---|------------------|------------|-----------------------|----------------------|
|   | USD              | KHR'000    | USD                   | KHR'000              |
| Property, plant and equipment<br>Unsecured bank guarantees issued | 778,399          | 3,179,760  | 1,559,459             | 6,420,293            |
| in favour of suppliers<br>Leases                                  | 6,000,000<br>-   | 24,510,000 | 6,530,517<br>14,706   | 26,886,138<br>60,103 |

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE QUARTER AND TWELVE-MONTH PERIOD ENDED 31 DECEMBER 2023

#### **19. COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to conform to current period's presentation.

#### 20. AUTHORISATION OF CONDENSED INTERIM FINANCIAL INFORMATION

The condensed interim financial information of the Company for the quarter and twelve-month period ended 31 December 2023 were authorised for issue in accordance with a resolution of the directors dated 13 February 2024.



Baker Tilly (Cambodia) Co., Ltd. Certified Public Accountants No. 87, Street 294, Sangkat Boeung Keng Kang 1, 120102, Khan Boeung Keng Kang, Phnom Penh, Cambodia.

T: +855 23 987 100/ +855 23 987 388

info@bakertilly.com.kh www.bakertilly.com.kh

Ref: REV/0005/0224/R001-0109/KMT

## REPORT ON THE REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE SHAREHOLDERS OF R M A (CAMBODIA) PLC.

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of R M A (CAMBODIA) PLC. ("the Company") as at 31 December 2023 and the related condensed interim statement of comprehensive income for the three-month and twelve-month periods then ended, condensed interim statement of changes in equity and condensed interim statement of cash flows for the twelve-month period then ended, and notes to the condensed interim financial information (collectively referred to as "condensed interim financial information of the Company"). The directors of the Company are responsible for the preparation and fair presentation of the condensed interim financial information of the Company in accordance with the Cambodian International Accounting Standard 34, *Interim Financial Reporting.* Our responsibility is to express a conclusion on the condensed interim financial information of the Company based on our review.

#### Scope of review

We conducted our review in accordance with Cambodian International Standard on Review Engagements 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical procedures and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Cambodian International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an opinion.

AUDIT · TAX · ADVISORY



#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information of the Company are not presented fairly, in all material respects, in accordance with Cambodian International Accounting Standard 34 *Interim Financial Reporting.* 

1 aut RF. CA Baker Tilly (Cambodia) Co

Certified Public Accountant Phnom Penh, Kingdom of Cambodia

Oknha Tan Khee Meng

Certified Public Accountant

Date: 13 FEB 2024